

**LIMIT LESS**

LEADERSHIP

*LIMIT LESS  
LEAD MORE!*

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## *EXECUTIVE COACHING & LEADERSHIP DEVELOPMENT*

The system that aligns your People with  
your Program!

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*LIMIT LESS LEADERSHIP BY RICH MINDS WIN*



## INTRODUCTION

Limit Less Leadership was founded by serial entrepreneur, certified speaker, trainer, and mindset coach Robert Rich with the primary focus of helping organizations reshape their leadership. This is accomplished through coaching and specifically designed tools that empower an individual to uncover their true leadership potential.



## THE BIG PICTURE

More than **77 %** of organizations report that leadership is lacking, and while that is a big number it should not come as a surprise given the speed at which business is now being conducted.

At the same time, **83%** of businesses say it's important to develop leaders at all levels. Yet less than **5%** of companies have implemented leadership development across all levels.

In fact, a recent study found that running first-time managers through a leadership development program offered a **29%** ROI in the first 3 months, and a **415%** annualized ROI. This means that the business made \$4.15 for every \$1 spent on training.

## WE WILL INCREASE



### RETENTION

**79%** of employees will quit due to a lack of appreciation



### PRODUCTION

**69%** of employees say they would work harder if they felt their efforts were better recognized



### PROFITS

Companies with leadership focused employee engagement are **22%** more profitable

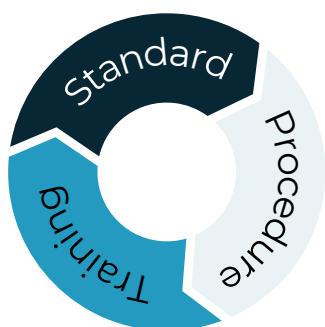
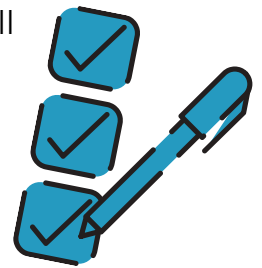
# EXECUTIVE COACHING & LEADERSHIP DEVELOPMENT

Our Executive Coaching & Leadership Development program is geared to align the Corporate Goals of your Company with the Professional Goals of your Team. We provide assistance and guidance in building an organizations success.

Designed with key elements targeted on creating a culture of influence resulting in trusted teams with better morale, employee empowerment, effective leaders, positive employee retention, and increased efficiencies in process, generating financial gain.

## OUR PROGRAM INCLUDES:

- **Assessment:** We launch with a 360° assessment designed to provide insight into your unique leadership strengths and opportunities. This information will be used to clarify goals and create individual development plans
- **Development:** Initial session will be focused on the assessment feedback, gaining perspective and electing development programs
- **Coaching:** One-on-One confidential coaching sessions
- **Support:** Periodic email check-ins from your coach to provide support throughout the process
- **Benchmark & Accountability:** 3-way benchmark meeting (coach/trainee/supervisor) to evaluate program objectives and provide feedback
- **Results:** Coach works with each leader and supervisor to set measurable goals and validate results
- **Senior Leadership Objectives:** Coaching is aligned with the Company Mission and the objectives of the senior leadership team



## TESTIMONIAL

*"I noticed a drastic difference in our teams attitude personally and professionally following the first 1 on 1 sessions with Coach Rich. After the first round, we were able to ascertain exactly where our key problem areas were as well as how to tackle them! I just wished we'd done this sooner!"*

*G. Williams III*  
ACCore